

## Job Advertisement

### Application Engineer - Sydney

The Phoenix Contact Application Engineer is responsible for supporting the Sales Team in the development and technical support for the Phoenix Contact line of products. Actively contribute to the overall turnover in Australia. Supports the field sales team by pre- and post-sales engineering so that they can maximize the turnover based on favourable specifications. Responsible for training internal and external stakeholders in the Phoenix Contact product range.

#### Responsibilities Include:

- Provide regular training for internal stakeholders for the Phoenix range of products
- Provide technical support for internal stakeholders for the Phoenix range of products
- Regular training and technical support for external stakeholders (i.e. distributors, Integrators and end users etc.) for the Phoenix range of products
- Assist sales teams in major technical quotes and specifications
- Provide end to end support to sales team for all solution sales – responsible for VAC targets for state/territory
- Manage VAC projects in relevant state/territory
- Provide help desk support for internal and external customers
- Product presentation (incl. Complete Cabinet Confidence) to key stakeholders
- Liaise with Product Management on new product releases
- Assist the team with technical and administrative tender support – reviewing and responding to tenders on an ad-hoc basis
- Site support for external customers (incl. testing & commissioning)
- Provide drawings for internal and external customers on AutoCAD or similar
- Any other duties as required from time to time by State Sales Manger

#### Knowledge and Skills Required;

- Tertiary qualifications in Electrical/Electronic Engineering or a related discipline.
- 3+ years minimum experience in a technical support role.
- Knowledge, skills and competency in PLC / SCADA programming advantageous
- Strong knowledge in Industrial Automation will be highly regarded.
- Knowledge in industrial safety systems
- Experience using AutoCAD / TURBO CAD

If you have the experience and abilities listed above, are seeking to join a global industry leader with a reputation for growth, quality engineered products then this is the position for you. Please click apply or if you prefer to email your resume to <mailto:hr@phoenixcontact.com.au>

- Knowledge of high level programming language (Linux base, C#, C++, Microsoft® Visual Studio etc) will be highly regarded.
- Knowledge of AS/NZS 3000 standard
- Active White Card
- Microsoft Office Suite
- Commercially astute with strong business acumen.
- A high level of written & oral communication, negotiation and selling skills.
- Results/Achievement orientation, Teamwork and co-operation.
- Interpersonal understanding, e.g. the ability to relate well to all types of people.
- Relationship building with customers, Sales presentation, Professional approach.
- Planning and organisational skills, Project management.
- Commercial awareness, Product knowledge and Customer Service orientation

### Why Join the Phoenix Contact Team?

- Competitive salary
- Achievable bonus payments
- Recognition programs and incentives
- On the job training and ongoing professional development
- Structured and supportive team environment with a strong, positive company culture
- Employee Assistance Program (EAP)

If you have the experience and abilities listed above, are seeking to join a global industry leader with a reputation for growth, quality engineered products then this is the position for you. Please click apply or if you prefer email your resume to [au-hr@phoenixcontact.com.au](mailto:au-hr@phoenixcontact.com.au)

If you have the experience and abilities listed above, are seeking to join a global industry leader with a reputation for growth, quality engineered products then this is the position for you. Please click apply or if you prefer to email your resume to <mailto:hr@phoenixcontact.com.au>