

### Antonio Gordillo / Marketing Automatización / 9 Septiembre 2021

# Welcome

Tecnología e Innovaciones diseñadas por Phoenix Contact

Parte 1



### PHOENIX CONTACT PowerPoint User Manual

# **Agenda**

- Historia Phoenix Contact y Reseña actual
- ➤ Innovaciones 1923 1987 64 yrs
- Innovaciones 1988 2008 20 yrs
- ➤ Innovaciones 2008 2018 10 yrs



# 



Inspiring History
The history of our success





### Every story has a beginning.

Welcome to the world of innovations and progress. Over 90 years of technological history, shaped by people with ideas, drive, and enthusiasm - both in Blomberg and Bad Pyrmont, in Germany and around the world.



The company founder Hugo Knümann, †1953.



1923 The first commercial products: overhead contact line



Ursula Lampmann, former CEO, †2015.



The so-called RWE terminal: The first terminal block in ceramic housing could be individually snapped onto a DIN rail.

1920



Two floors of a rented building in Essen serve as the company headquarters: offices are on the first floor; he second story is used for assembly.



Electricity was essential for the booming industry in the Ruhr valley.

1935



1943 The banquet room of the "Bürgerheim" restaurant in Blomberg was the interim headquarters during the war years.

Started in the 1920s ...

#### 1923: Founded by Hugo Knümann in Essen

In 1923, the businessman, Hugo Knümann, founded a commercial agency for overhead contact line mountings of electric trams in Essen, Germany: the Phönix Elektrizitätsgesellschaft Hugo Knümann GmbH & Co KG. The office was at No. 36 Hollestraße by Essen main railway station. Thanks to the coal and steel industries, the city in the heart of the industrial Ruhr valley rapidly developed into a large, fastpaced city.

### 1928: Invention of the terminal block for RWE

Working with the Rhine-Westphalia Electricity Works (RWE) led to the development of alignable current terminal blocks on the DIN rail. This was the birth of the terminal block. Hugo Knümann patented the product made of ceramic housing and metallic clamping parts back in 1928. The parts were supplied for him and he managed the assembly and sales side of the business. In 1937, the young Ursula Lampmann joined the company as a clerk.

#### 1943: Evacuation to Blomberg

In 1943, the heavy bombing of Essen forced Hugo Knümann to evacuate his company. The town of Blomberg in the Ostwestfalen-Lippe region offered refuge. Business operations started again in the "Burgerheim" restaurant. After the war had ended, the commercial team returned to Essen, while the assembly and storage business remained in Blomberg.



## The history of a brand

PHÖNIX ELEKTRIZITÄTSGESELLSCHAFT H. KNÜMANN & CO.

1935

The first company name was simply typed out.

#### 1948

The first company logo: a stylized P with  $\dot{\Phi}$  as electrotechnical symbol for a releasable connection.





1955

The first logo includes an image and word mark.



1976

The first slogan supplements the new logo with a value-oriented pledge.



1982

International name and slogan make the brand and the service commitment universal and usable worldwide.



2004

The new slogan covers all products, solutions, services, and processes.



The electronics engineer Josef Eisert takes over management of Phonix Elektrizitätsgesellschaft. †1975



Klaus Eisert, CEO to 2014, Phoenix Contact



1962 org Eisert, ormer CEO of 'hoenix Contact, 1979.







New generations of Phonix terminals: the longitudinal and cross connection disconnect terminal blocks, Selekta, the (Ex.) e-mining terminal, Rekord, and the compensating terminal, Kompensa.



1967 Terminal blocks off the reel: strip terminal blocks.

1945 1950 1955 1960 1965



1953

The sister company.
Noelle & Berg in Lüdenscheid –
later Phoenix Feinbau (Fine
Instruments).



1957 First production facility in Flachsmarkt, Blomberg.



New administrative building in Flachsmarkt, Blomberg.



The company headquarters are established in Blomberg.

#### 1949: The businessman Knümann meets the inventor Eisert

Hugo Knümann and Josef Eisert coincidentally met, as they had the same patent attorney. The engineer for high-voltage currents had relinquished his executive position at Slemens in order to independently develop, realize, and patent his ideas. In 1949, Josef Eisert Joined the company as Technical Director and further developed the range of products.

#### 1957: First factory built in Blomberg

Hugo Knümann died in 1953 without amy children and left his company to Josef Eisert and Ursula Lampmann. In order to ensure independence from suppliers, the decision was made to set up in-house production facilities. In 1957, the first factory facilities for manufacturing screws and plastic parts were built in Flachsmarkt in Blomberg. Stamped and bended parts were supplied by Noelle & Berg from the nearby Sauerland. Under the name of Phoenix Feinbau, the sister company becomes the exclusive supplier for Phonix Elektrizitätgseellschaft.

#### 1966: Company headquarters established in Blomberg

In 1966, the management of the company moves from Essen to the recently erected four-story office buildings in Flachsmarkt, Blomberg. The company headquarters are now fully based in Blomberg. From 1961 onwards, Josef Eisert is supported by his eldest son Klaus and in 1962, his second son Jorg follows suit. Klaus, an engineer by trade, manages sales and product development, while fellow engineer Jorg heads up production.





Gerd Eisert, former CEO of



1977 At the assembly interface: plug-in relay terminals.



1982 The leap onto the PCB: PCB terminal blocks and COMBICON.



Surge protection is the new addition to the product range



Interbus revolutionizes automation: it offers cross-system openness from the sensor to the



1975

The headquarters in Flachsmarkt are extended.



1982

On the way to becoming a global player: the logo takes on an international flair.





The first foreign subsidiaries: own company premises in Sweden, Switzerland, and the USA.

### 1975: The three brothers inherit the company

Josef Eisert passes away in 1975. Three years previously, the youngest son, Gerd, also joins the company. The three brothers manage the company alongside Ursula Lampmann. She manages finance, sales and personnel and in 1976, Gerd takes over management of export business. In 1979, Jörg Eisert is killed in a road traffic accident on the way to Lüdenscheid. Production is now managed by Klaus Eisert.

### The 1980s: The international sales network emerges During the 1980s, the product range is developed with electronics in mind. In addition to the wide terminal block range,

PCB terminal blocks and connectors, relays, converters, and products for surge protection are added to the portfolio. The development of a fieldbus system marks the transition to automation technology. This network for serial data transmission is used to

automate production systems. In 1981, Gerd Eisert launches an international sales network and subsidiaries are founded in Sweden, Switzerland, and the USA.

### Set in concrete: sites all over the world.

Over 30 years, more than 50 own sales subsidiaries have been founded across all continents. Local management combined with German architecture. Whether it's in the USA or China, Paris or New Delhi - the architecture is the same at many locations across the globe. Corporate identity starts at first glance.



#### Our development sites

Germany, USA, China, India

#### Our production sites

Germany, USA, China, India, Brazil, Argentina, Poland, Greece, Turkey, Sweden

#### Our sales subsidiaries

Argentina, Australia, Austria, Belarus, Belgium, Brazil, Canada, Chile, China, Czech Republic, Denmark, Estonia, Finland, France, Germany, Hungary, India, Indonesia, Ireland, Israel, Italy, Japan, Kazakhstan, Croatia, Latvia, Lithuania, Luxembourg, Malaysia, Mexico, the Netherlands, New Zealand, Norway, the Philippines, Poland, Portugal, Romania, Russia, Singapore, Slovakia, Spain, South Africa, South Korea, Sweden, Switzerland, Taiwan, Thailand, Turkey, Ukraine, USA, UAE, United Kingdom of Great Britain,

Additional sales partners in more than 30 further countries







### Extensive manufacturing capability ensures independence

Whether it's metal or plastic production, assembly machines or tools for injection molding machines: we make everything ourselves. This high manufacturing capability also allows us to train in twelve technical











Innovative new products that offer flexibility, easy handling, space

savings, and state-of-the-art technology.







The Executive Board of Phoenix Contact is complete: Frank Stihrenberg, Prof. Dr. Gunther Olesch, Roland Bent, Klaus Eisert, Dr. Heinz Wesch and Dr. Martin Heubeck (from left to right).

Safety: personal safety with Interbus.

with FL MGuard

1990



1991 Headquarters in Blomberg (hall 9).



Beginning of business activities in China. Today, the second-largest subsidiary is the cornerstone of the TransNational Company (TNC) alongside the USA.



1996 2001 The subsidiary Phoenix Contact Electronics GmbH in Bad Pyrmont starts business. The extension was built in 2001.



Phoenix Contact Electronics is growing: the Interface production works in the Thaler Landstraße.



Phoenix Contact Electronics merge the Innovation Center Electronics (ICE) combines the product plants with development and marketing.



At the Phoenix Contact headquarters in Blomberg: building 34 with a total surface area of more than 20,000 m² was completed in the year of the recession.

2009

#### The 1990s: The automation generation fieldbus and Bad Pyrmont

After reunification, the German sales network of free sales representatives is expanded into the new federal states. Further sales

subsidiaries are founded across all continents.
In 1994, the new company Phoenix Test-Lab opens its laboratory and in 1996 Phoenix Electronics is opened in Bad Pyrmont. The production of intensive electronic modules is located there. The new production technology of Surface Mount Technology (SMT) also takes place here in order to fit modules to printed circuit boards. Blomberg continues to be the site for electromechanical production, while

#### 21st century: One billion turnover, rise to a global player

Phoenix Contact's turnover exceeds one billion German marks at the beginning of the new millennium. In 2007, it's the same story, but this time in euros. International markets are now responsible for more than half of the turnover.

In 2001, shareholders appoint four new members of the Management Board who then become Executive Vice Presidents in 2005: Roland Bent for Marketing and Development, Prof. Dr. Gunther Olesch for

Bad Pyrmont is home to the electronics. Ursula Lampmann retires in 1994 after almost six decades at Phoenix Contact.

Personnel, IT, and Legal Matters, Frank Stührenberg for Sales, and Dr. Heinz Wesch for Technology. The fifth Executive Vice President is Dr. Martin Heubeck who has been responsible for Finance since 2003. Gerd Eisert dies in 2001 and his brother, Klaus, is the only remaining CEO from the family of entrepreneurs who heads up the company. In 2005, the company in Bad Pyrmont opens a second manufacturing plant for Interface technology and two years later the Innovation Center Electronics (ICE) is moved there. It is home to the business units for development, marketing, training and management of automation and interface technology.







2015 After more than five decades at the company: Klaus Eisert hands over the baton of the global player to Frank



CEO Frank Stührenberg with the Executive Vice











Use of cloud

technology for PROFINET.

2014

The in-house machine building has the technological expertise for Industrie 4.0.



2003 2012 Corporate Plan 1.0 and 2.0: corporate structuring in the business units, followed by the alignment of three market segments.

2010



2015 2020

Hermes Award for the LMS lightning arrester.













New site in Paderborn: Phoenix Contact Power Supplies GmbH combines the power supplies business unit under one roof.



The Phoenix Contact campus in Blomberg.



Every story has a beginning.

Solutions for the future

Energy efficiency, intelligent supply networks, drinking water supply, Transportation Infrastructure, renewable energy, E-Mobility as well as intelligent production environments according to Industrie 4.0 -Phoenix Contact offers products, solutions, and service for these application fields. Expertise and technological know-how from more than 90 years form the basis for fulfilling the requirements of modern life for tomorrow's generation.

### In 1998, Coninvers who are the specialists for circular connectors in Herrenberg, become a subsidiary of the Group followed in 2001 by KW-Software in Lengo and in 2008, Sütron, a manufacturer of operator panels. During the same year, Berlin-based Innominate is also acquired to round off the field of security.

#### The 2010 era: Strategic restructuring and solutions for the future

The beginning of the second decade marks the beginning of a strategic realignment for the company. Following the functional re-organization, 2001 was dedicated to structuring the product alignment in the Business and Support units. Ten years later, the organization was aligned in favor of the markets and their needs. In 2010, the power supply manufacturer, APtronic, based in Bad Sassendorf, became a member of the Group. In 2013, reinforcement came from the Swedish tool manufacturer, Pressmaster, as a subsidiary in the field of marking. In the same year, the recently founded subsidiary E-Mobility GmbH based in Schieder begins

business as a supplier of connectors and components for E-Mobility. In 2014, Phoenix Contact Power Supplies opens a new site in Paderborn with employees from Bad Sassendorf and Bad Pyrmont. At the end of the year, Klaus Eisert relinquishes his role as CEO and devotes his time to the foundation of an advisory board. In 2015, the Executive Vice President, Frank Stührenberg, takes over the corporate Group.





PHOENIX CONTACT History - Our development at a glance



### Our global network

# Open-minded and close to the customer





# **Headquarters and Competence Center**







Innovation Center Electronics, Bad Pyrmont/Germany



Group Center of Competence, Nanjing/China

### Many years of experience

# **Development from 1923 to today**

**1923** Foundation in Essen



**1966**Company headquarters established in Blomberg



1981

Onwards: First foreign subsidiaries



### Today

Located all over the world





**1928**The RWE terminal block



1967 Strip terminal blocks



**1977, 1982 and 1983**Plug-in relay terminal PCB terminal blocks
Surge protection



1987 INTERBUS – serial fieldbus system



**2005** Safety



PLCnext Technology

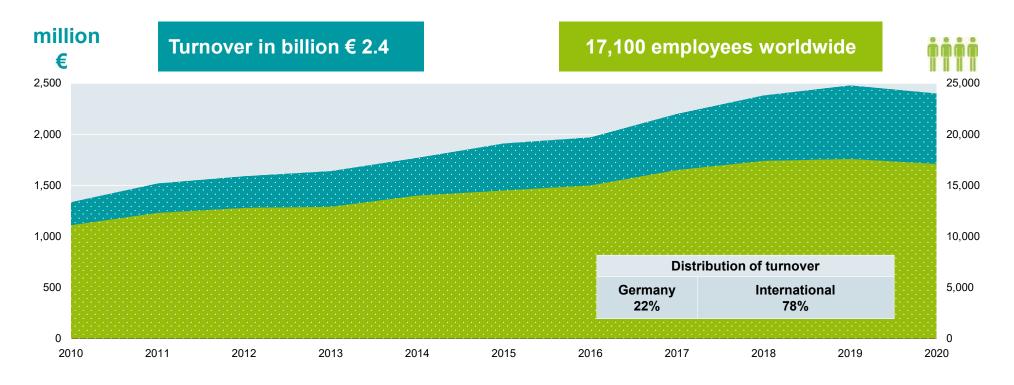
Designed by PHOENIX CONTACT





### Continuous growth

# **Employee/turnover development**





### At a glance

## Facts and figures

Founding year
 1923 in Essen, North Rhine-Westphalia, Germany

Group Executive Board Frank Stührenberg (CEO)

Dirk Görlitzer (COO), Torsten Janwlecke (COO),

Ulrich Leidecker (COO)

Frank Possel-Dölken (CDO)

Axel Wachholz (CFO)

Turnover 2020 2.4 bn. €

Number of employees 2020 17,100 worldwide

Production sites
 China, Germany, Greece, India, Poland,

Russia, Sweden, Switzerland, Taiwan/China,

Turkey, USA

Sales represented in more than 55 subsidiaries worldwide



### Versatile application possibilities

# **Markets**



Energy supply



Process industry



Automotive



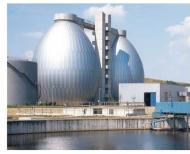
Wind industry



**Telecommunications** 



Rail industry



Water management



Machine building



Industrial electronics

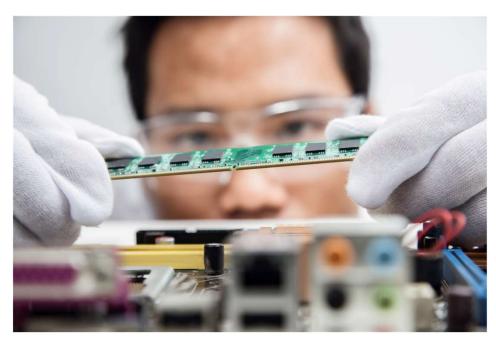


**Building automation** 



### Made by PHOENIX CONTACT

# Quality down to the smallest detail



Many certifications and technical approvals like

- ISO 9001
- ISO 14001
- ISO 50001
- ISO 45001
- ISO / TS 22163 (IRIS)
- ISO 17025 (DAkkS\*)

\*DAkkS= Deutsche Akkreditierungsstelle GmbH



With 60,000 products, together we can find your solution

# **Innovative product variety**



Seamlessly along the value-added chain

# **Process expertise**













Design

Parts production

Assembly

Logistics



### Fairness, partnership, and recognition

# **Corporate culture**



Shaping the future



Respectful interaction and communication



Behaving responsibly



Our common values are the cornerstone of our success.



# **Corporate structure**



**Group Functions** 

### **Core Business Areas**



Device Connectors



Industrial Components and Electronics



Industry Management and Automation

### **New Business Fields**





### Core Business Area

### **Device Connectors**



Global network

Innovative connectors for the reliable transmission of signals, data, and power as well as modular electronics housings for designing cutting-edged device solutions

Translation of customer-specific requirements into innovative and trendsetting solutions.





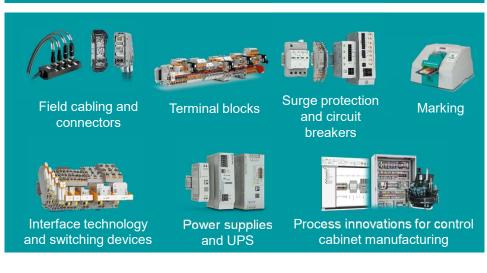


### Core Business Area

# **Industrial Components and Electronics**



Global network Products, systems and solutions for the efficient construction and safe operation of control cabinets and systems

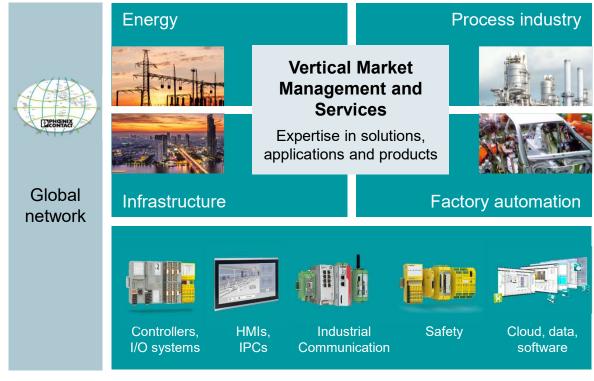






### Core Business Area

# **Industry Management and Automation**











2008

# CONTACTRON 4 in 1



Right rotation



Motor protection



3

Left rotation



**Emergency stop** 

**CONTACTRON 4 in 1** 

- 75% less space required
- 75% less wiring time
- 10 times longer service life
- Safety included





# **QUINT POWER**



- Highly functional
- Power boost
- SFB technology
- New: 12 and 48 V DC





# **TRIO POWER**

- For standard machine production
- For 2 and 3-phase mains connection
- New: 12 and 48 V DC





# **MINI POWER**



- Integrated UPS
- Buffer time up to 45 min
- For distributed automation
- Extensive signaling



# **STEP POWER**



- New device series with double the power density
- For distributor boards
- For flat control panels



# **VARIOFACE Professional**

- Compact module housings save 32% space
- Rugged connectors
- Wide variety of labeling options
- Safe, vibration-proof installation





# Signal isolators for the process industry

- Complete range of products
- Extremely slim housing
- Ex zone 2
- Precise transmission behavior





# Worldwide access to systems



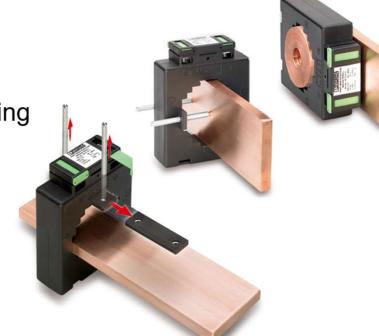
- New: Ethernet modem
- Simple web-based configuration
- Extensive safety functions



# **PACT-Analog current transformer**

Measure currents from 1 A to 4000 A

 Optimum use of space thanks to different mounting positions









## Protected remote access - worldwide



GSM/EDGE Security
Router

- economical, fast connection
  - charging by data volume
  - ■220 kBit/sec
- process data transmission via mobile communications network



#### **Industrial wireless**



Ethernet Port Adapter for Bluetooth and WLAN

- robust thanks to IP65 protection
- special integrated antenna for reliable connection
- for harsh, metallic industrial environments



### One device for all safety functions



PSR-TRISAFE the configurable safety module

- all functions in one module
- only 67.5 mm wide
- 20 safe inputs
- four safe outputs
- alarm and measuring circuit outputs
- diagnostics capable



# **PSR-TRISAFE** – easy configuration

- 1. Select safety function
- 2. Connect inputs/outputs









# System protection requires power measurement



#### new CONTACTRON

- Motor Manager
- system monitoring
  - failure warning at an early stage
  - reports maintenance requirement
- software for configuration, diagnostics, production data acquisition
- effective power measurement



#### **CONTACTRON PROFIBUS interface**



- saves space and costs
- links up to 32 motor managers to the field bus
- easy wiring with DIN rail connector



#### Power for highest system availability



- new QUINT POWER SFB 24 V / 40 A 3AC: only 96 mm wide
- new TRIO POWER USV 24 V / 5 A: automatically starts PC
- new MINI POWER USV 12 V / 4 A: high operational reliability
- new STEP POWER 5, 15, 48 V : particularly energy efficient



### Easy planning – faster service



Universal Isolation Amplifier MACX MCR-UI-UI

- 1600 signal combinations
- quickly set using DIP switches
- long range supply for worldwide implementation
- comprehensive approvals









## The time for "space saving" is here

#### Compact Timer Relays

- only 6.2 mm wide
- safely and easily set by clearly legible, highlighted, recessed thumb wheels







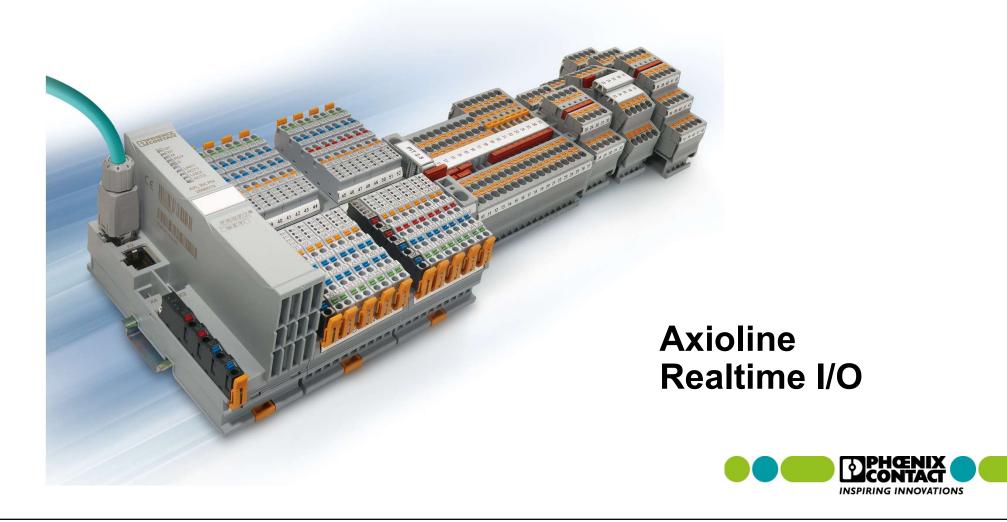
### Inspiring People



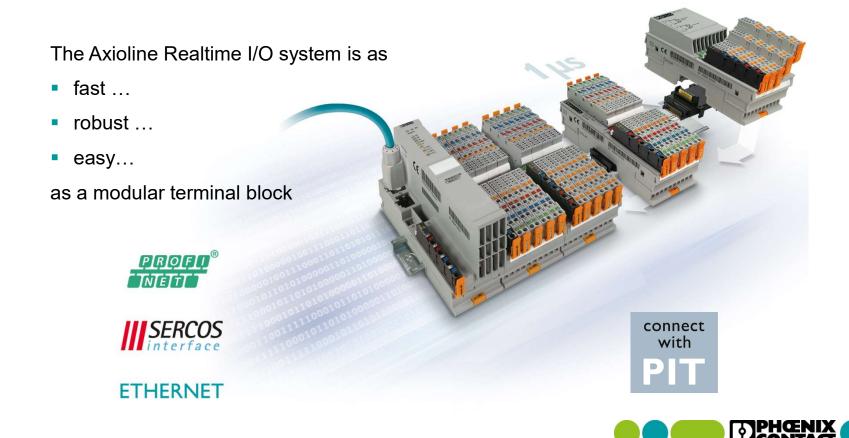
1923



### The world's fastest I/O system



#### **Future-oriented automation**



INSPIRING INNOVATIONS

#### The perfect solution for networks

#### Modular Gigabit switch

- high performance on 12 Gigabit ports
- expandable to 16 100 Mbit ports
- energy-efficient operation in accordance with the PROFlenergy profile
- numerous connection possibili¹





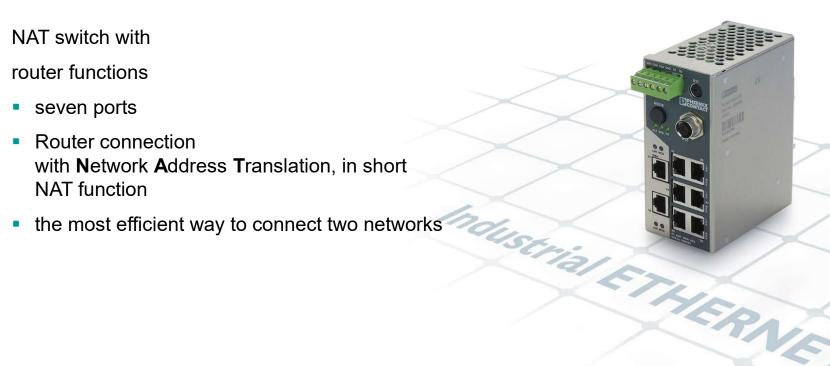
INSPIRING INNOVATIONS

#### The perfect solution for networks

NAT switch with

router functions

- seven ports
- Router connection





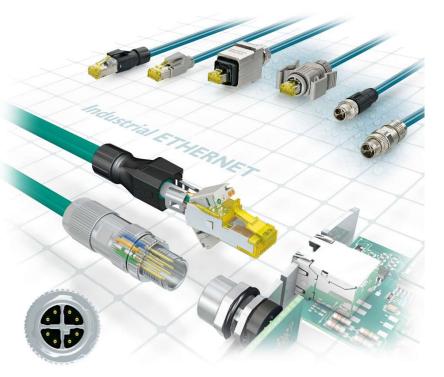
### 10 Gigabit

High-speed connectors for

**Industrial Ethernet** 

- RJ45 in IP20 and IP67
  - with IDC fast connection or crimp connection
- M12 in IP67
  - with PIERCECON or molded connectors
  - with special encoding to avoid incorrect connection







#### **Easy automation**

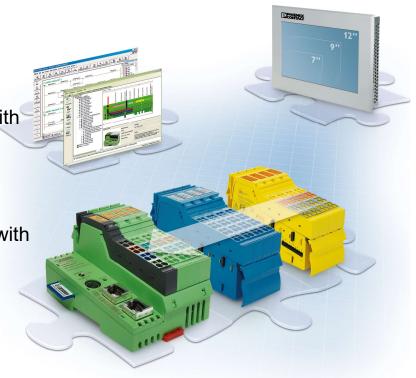
One system built around the compact controllers of class 100

new: easy I/O station configuration with Project+

new: easy safety with SafetyBridge Technology

 new: easy operation and monitoring with web-based widescreen panels

 new: easy installation in the Ex area





#### Individual, thanks to its modular structure



Valueline industrial PC

for the control cabinet

- display sizes from 12 to 24 inches in widescreen format
- fanless IPC with processors ranging from Intel Atom to Core2Duo
- PCI extension for additional functions such as security, remote monitoring ...



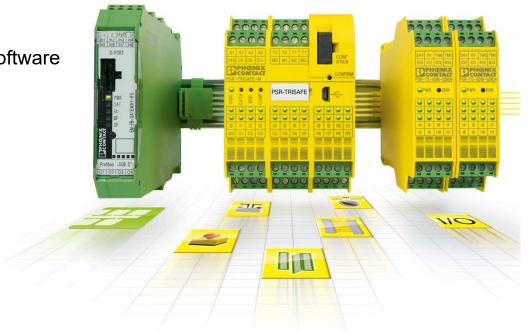
### **Systematic safety**

Configurable safety modules

**PSR-TRISAFE** modular

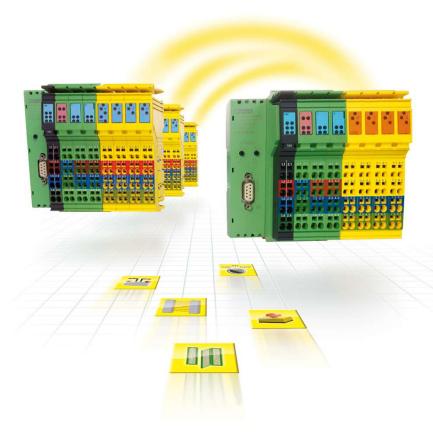
easy configuration with SAFECONF software

- flexible expansion with safety I/O modules
- safe operation thanks to TÜV certification





#### Safe without safety controller



#### SafetyBridge Technology

- simple integration no safety controller
- efficient installation no safety network
- independent solution –for PROFIBUS, PROFINET and□INTERBUS



#### The complete range

Industrial Modem-Line: an ideal solution for every access

- analog dial-up line connections
- high-speed permanent DSL lines
- GSM Internet communication





### Simply select

#### Hybrid motor starter

#### CONTACTRON

- up to four functions in one device
- long service life thanks to hybrid technology
- save time when wiring
- space-saving, narrow devices





### Power for maximum system availability



#### Power supplies

- STEP POWER new: only 18 mm wide, 12 or 24 V DC
- MINI POWER new: DC-DC converter, 5 to 15 or 48 V DC
- TRIO POWER new: TRIO DIODE redundancy module
- QUINT POWER new: 1 AC, 24 DC, 40 A



### Power and Signal Quality with ...

... surge protection

 type 1 arrester with MOV for lightning protection levels
 III and IV

3,0,0

high continuous voltage up to 335 V AC

testable and pluggable channels:

with thermal disconnect device

with own status display

with connector snap-lock fitting



**INSPIRING INNOVATIONS** 

#### Power and Signal Quality with ...

...differential current monitoring

RCM type A and type B

- differential current monitor
  - wide range voltage input
  - main and pre-alarm
    - selectively adjustable
    - remote indication contact
- differential current converter
  - 20 to 210 mm diameter





#### Power and Signal Quality with ...

... uninterruptible power supply units

 USV in 5 performance classes from 1 to 6 kVA

dual conversion technology

VFI-SS-111

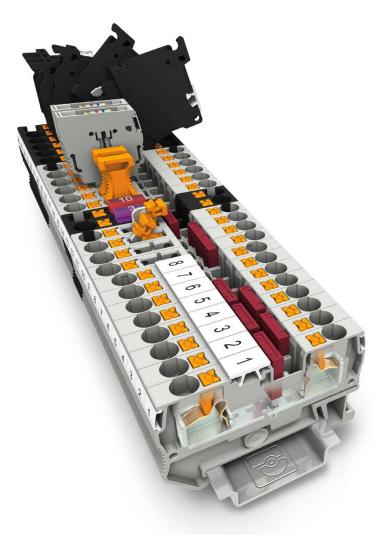
bypass and redundancy modules

SNMP card for network management





### **Toolless wiring with PIT**



Modular terminal blocks in CLIPLINE complete system up to 6 mm<sup>2</sup>

- feed-through terminal blocks
- multi-conductor terminal blocks
- disconnect terminal blocks
- multi-level terminal blocks
- fuse terminal blocks
- function terminal blocks

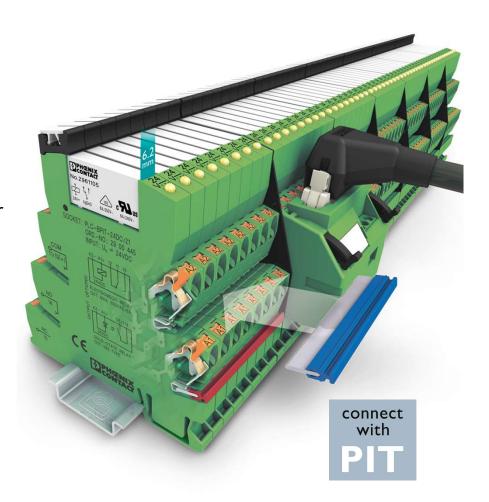




### **Toolless wiring with PIT**

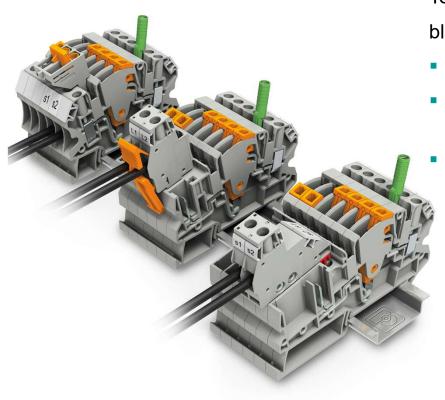
PLC relay system
with PIT connection
technology

- convenient plugging from controller to sensor
- including accessories
  - system cable adapter
  - power terminals
  - plug-in bridges





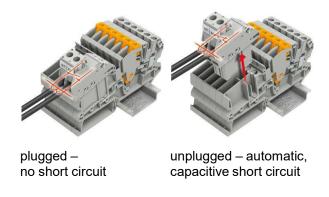
### **Compact and safely pluggable**



Test disconnect terminal

#### blocks

- extremely small
- uses CLIPLINE complete system accessories
- new short circuit connector

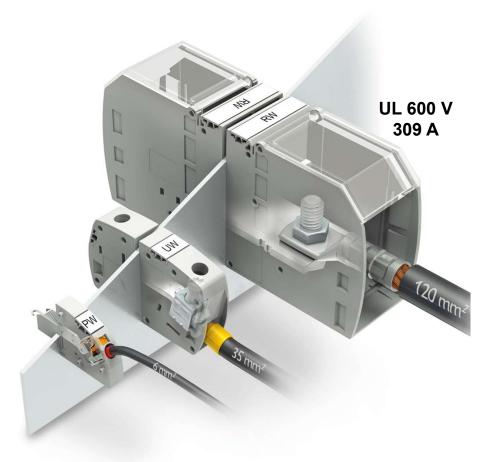




### **Elegant through the panel**

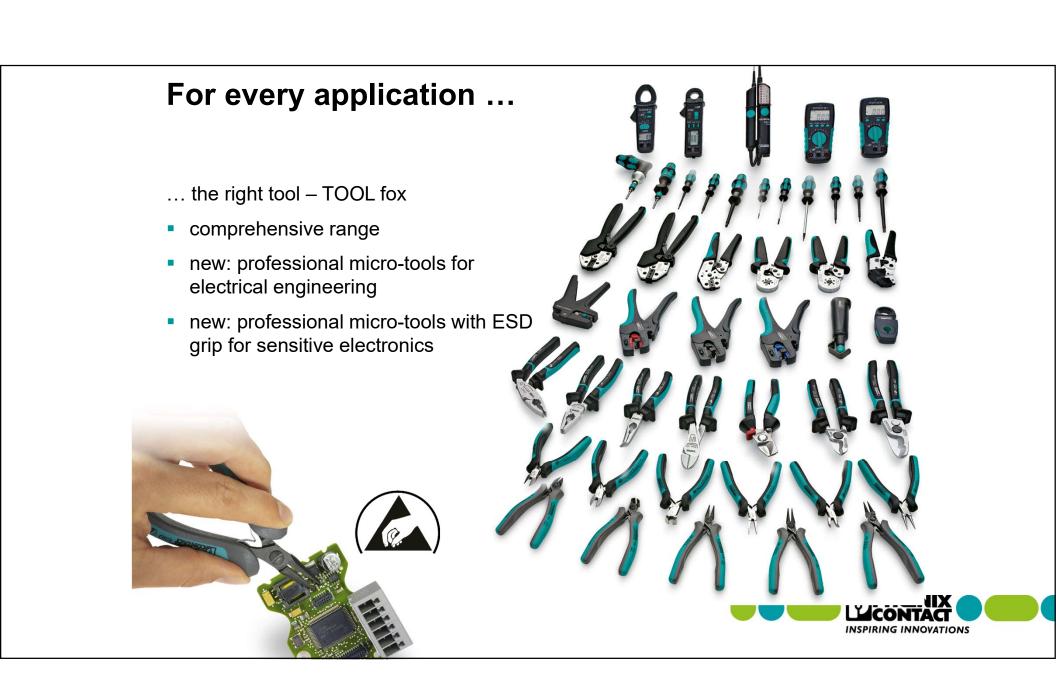
High-current feed-through terminal blocks

- connect with
  - PIT connection
  - screw connection
  - bolt connection
- easy connection or assembly by
  - screws
  - rivets
  - flanges









# The easy way of printing



MARKING system

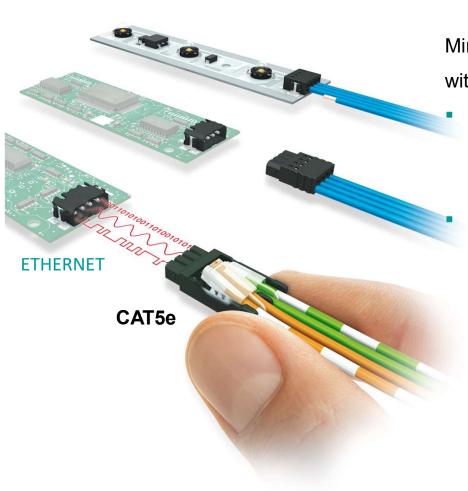
New: ferrules that can be

labeled

- print with the BLUEMARK printer
- crimp and mark in one step



#### Extremely small – only 5 mm high



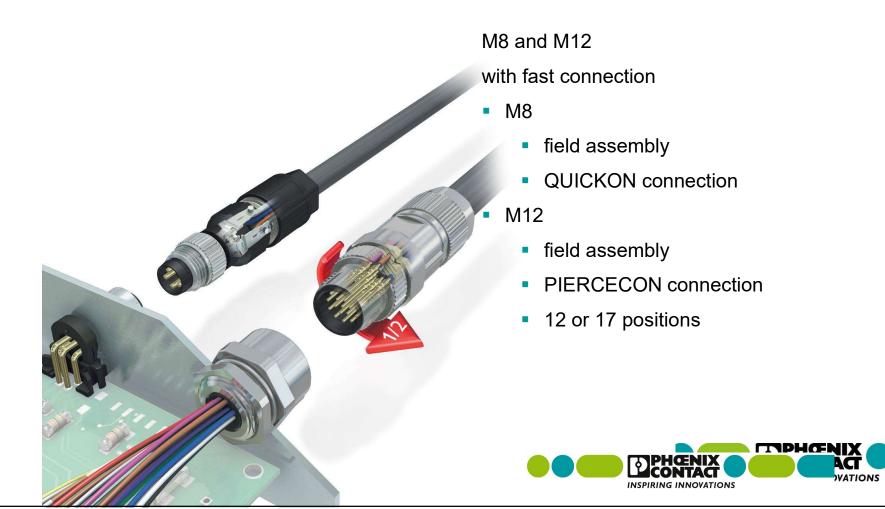
Miniature plug connector with fast connection

- PTSM
  - with push-in connection
  - up to 6 A
- PTPM
  - with IPC displacement connection
  - suitable for Ethernet in accordance with CAT5e





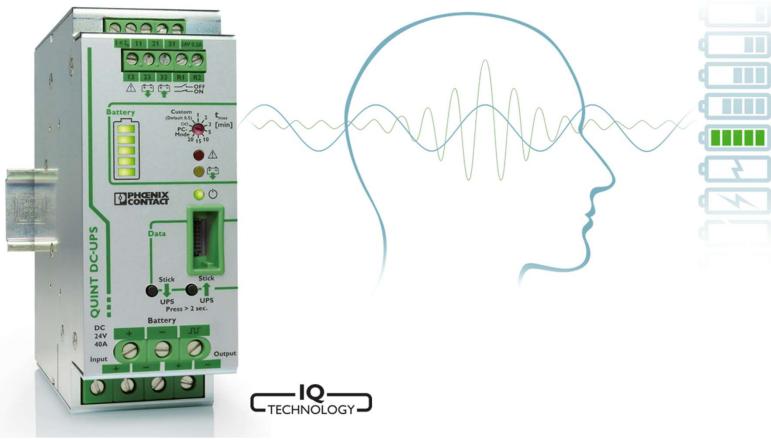
### Compact, fast and high-position







# The intelligent UPS





# **Pioneering Technologies**

#### Power supply solutions

- QUINT DC-UPS: uninterruptible power supply units with IQ technology
- QUINT ORING: redundancy module with ACB technology
- QUINT POWER:
   DC/DC converter
   with SFB technology









#### **Energy data acquisition**







Direct access to measured values with EMpro measuring devices

- monitor characteristic electrical data
- flexible network connection
- high investment security



# Remote access from analog to 3G

#### **Industrial Modem Line**

New: 3G high-speed modem





### **Functional safety**

Universal signal conditioners MACX Analog

- reliable analog signal processing
- new: universal temperature measuring transducer
- new: configure without software via the display and operating panel







#### Genuine modularity in fieldbus





Compact fieldbus housing with device couplers

- high availability thanks to single-loop integrity
- fast and easy installation in the field

Redundant power supply unit

- modular structure
- integrated diagnostics functions
- maximum service life thanks to ACB technology



# Wireless process technology

#### **WirelessHART**

- Gateway
  - supports up to 250 process instruments
  - converts HART data to Modbus TCP
  - integrated WLAN
- Adapter
  - flexible assembly in the field
  - optimized wireless transmission possible with external antennas





# **Energy data acquisition**

#### Data logger kits

- log data
- 2 complete packages: Basis and Flex Kit
- easy configuration via web browser without programming knowledge
- Flex kit
  - speaks SQL
  - transmits e-mails via GPRS or DSL



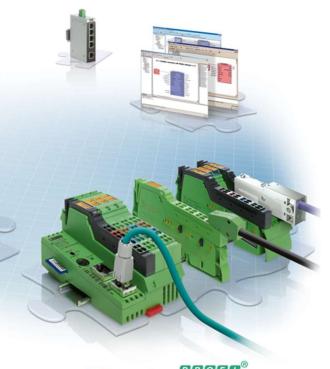


# **Easy Automation**

One system for a wide range of applications

new: fast compact controller ILC 190 ETH 2TX

- new: PROFIBUS and CAN master
- visualize with wide screen web panels
- new: cost-optimized remote control with the ODP server
- new: easy programming with function blocks and drivers









# Safe without safety controller

#### SafetyBridge Technology

- easy integration no safety controller
- new: more performance in the logic module
- new: distributed output modules
- new: in even more networks



















# Compact, powerful and rugged



Valueline Box PC for industrial applications

- shock resistant up to 15 g
- for temperatures from -40 to +70 degrees Celsius

PC WORX RT BASIC:

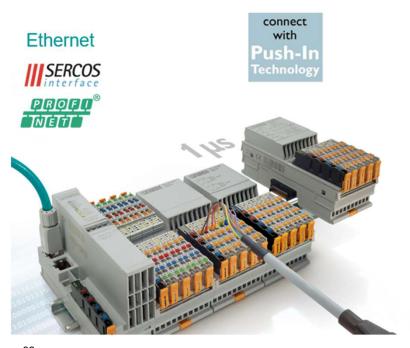
The software PLC transforms your Valueline IPC into a controller



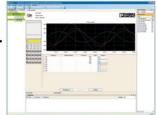


#### **Future-oriented automation**

The Axioline realtime I/O system: as easy and rugged as a modular terminal block



- new: respond quickly with the counter module
- new: fast and error-free connection with system cables
- new: save time with the Startup+ software





#### **Industrial Ethernet**

Solutions for field installation

new: rugged IP67Ethernet switch with M12 ports

new: compact M8 Ethernet connector range

 new: M12 hybrid connectors for data up to 100 Mbps and power up to 6 A



New: RJ45 patch cables for PROFINET













# Para disponibilidad máxima – sistema de control PROFINET redundante

OF THE T CONTROL ACT

**EDERNAMA** 

RFC 460R PN 31X Ord.No 27 00 781

Visualización sin interrupción

El servidor con capacidad de redundan-

PLC de inmediato y entrega sin interrup-

cia OPC reconoce la conmutación del

ción los datos del sistema de control

que lidera el proceso.

Incremente la disponibilidad de su instalación con los nuevos sistemas de control y regulación redundantes de Phoenix Contact. De esta manera reduce los tiempos de parada, trabaja de forma más racional y además evita peligros, por ejemplo en túneles o aeropuertos.

Control redundante significa: si falla un PLC el otro lo sustituye de inmediato y de forma ininterrumpida.

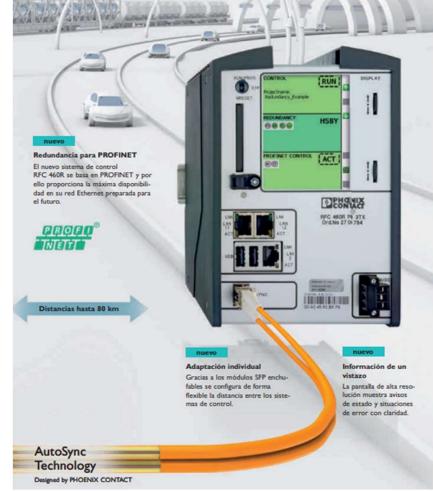
Los nuevos sistemas de control RFC 460R trabajan en base PROFINET y configuran automáticamente el sistema redundante gracias a la tecnología AutoSync. Una caracteristica única es que cuando se reemplaza un PLC defectuoso no se interrumpe el funcionamiento.

#### Tecnología AutoSync

La tecnologia AutoSync configura automáticamente todas las funciones de redundancia de ambos sistemas de control.

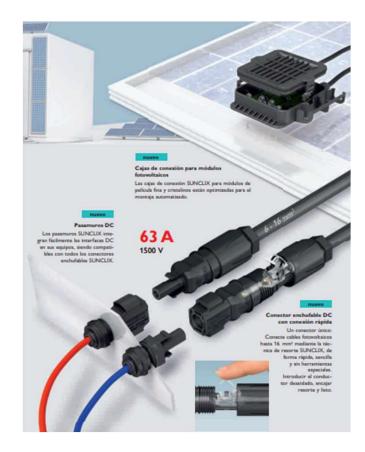
Programe como de costumbre solo un sistema de control, el segundo se pone en funcionamiento automáticamente. Conecte sencillamente dos sistemas de control RFC 460R mediante un cable de sincronización de fibra óptica y flitto!

Designed by PHOENIX CONTACT







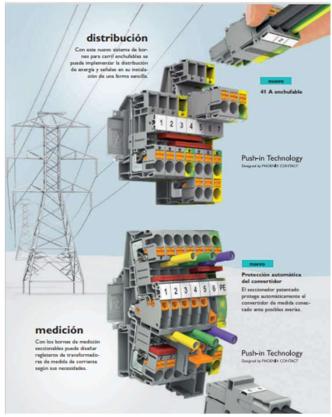








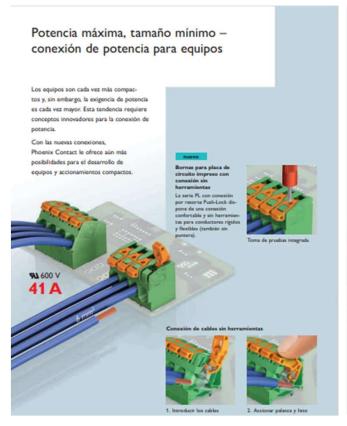






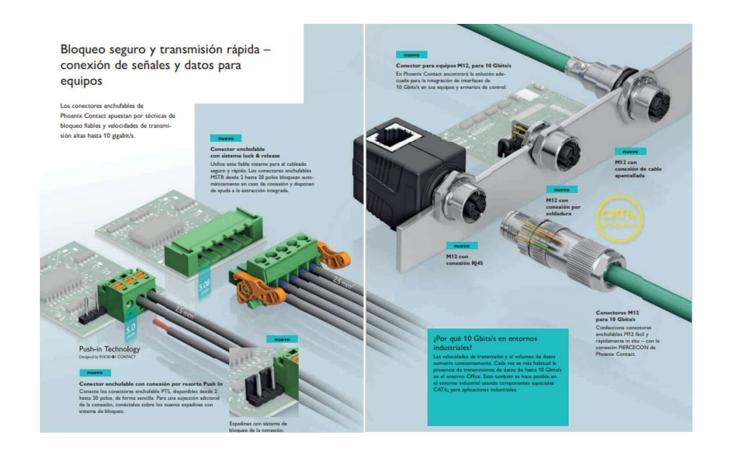




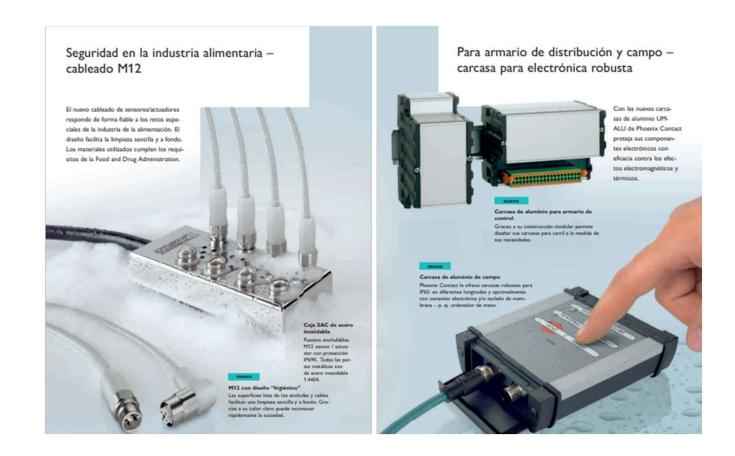




























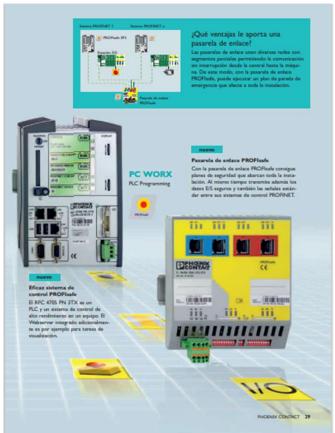








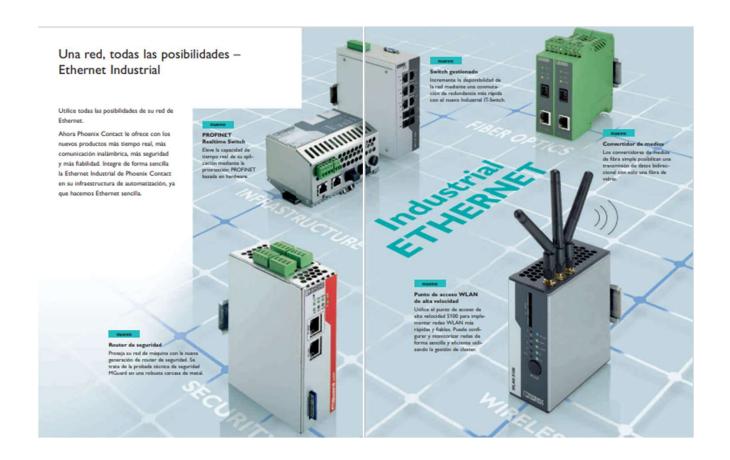




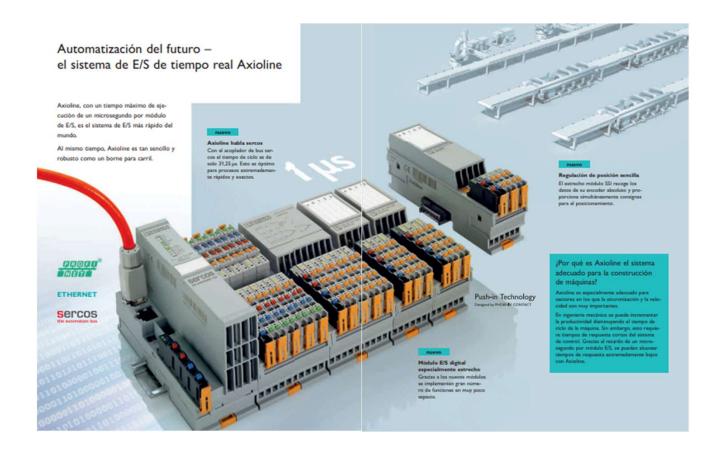








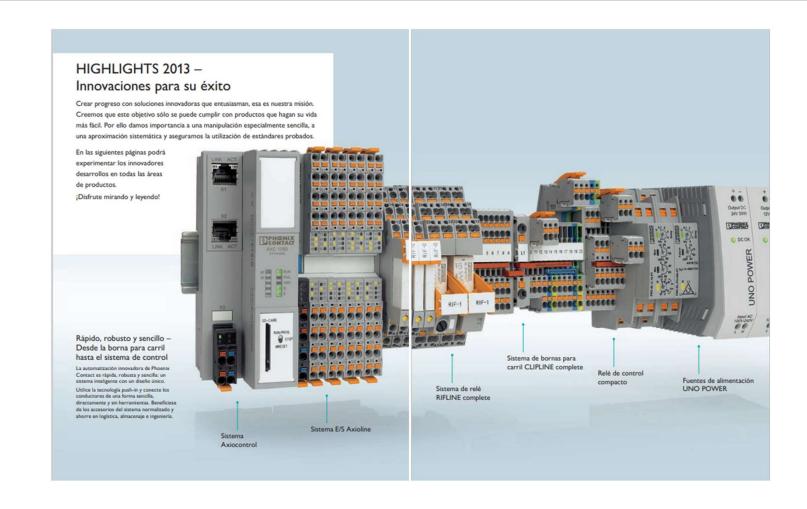




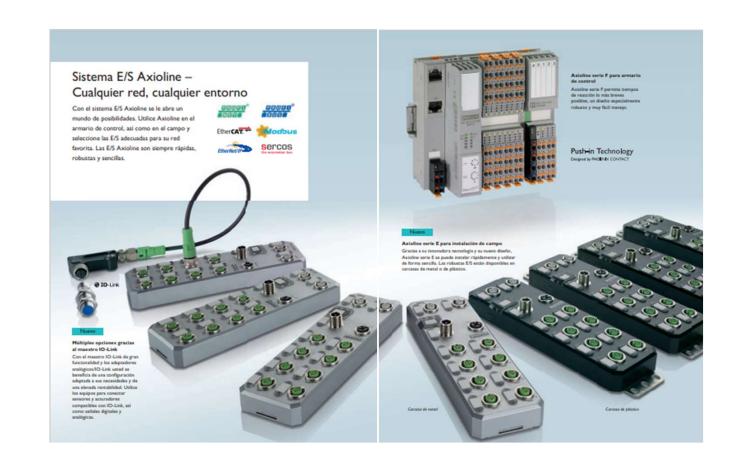








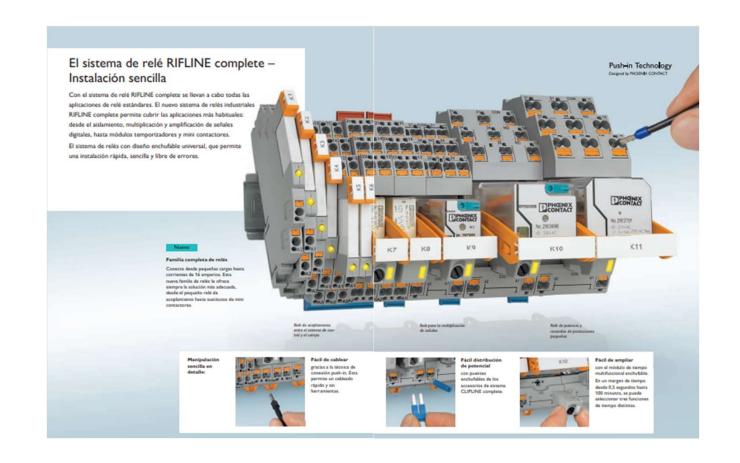




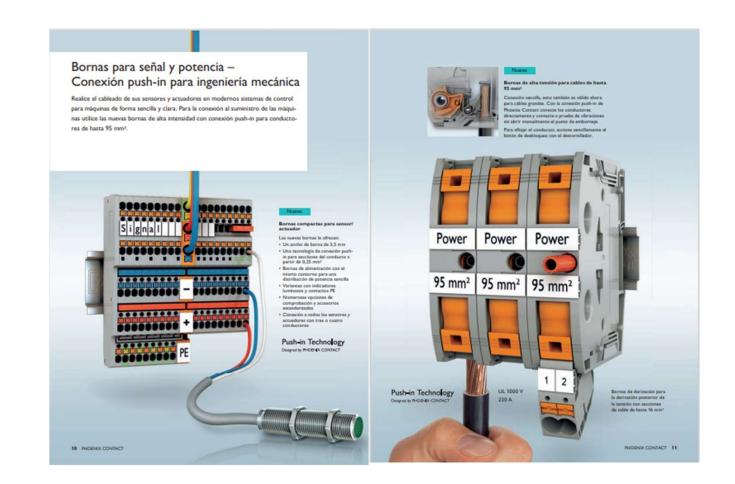














































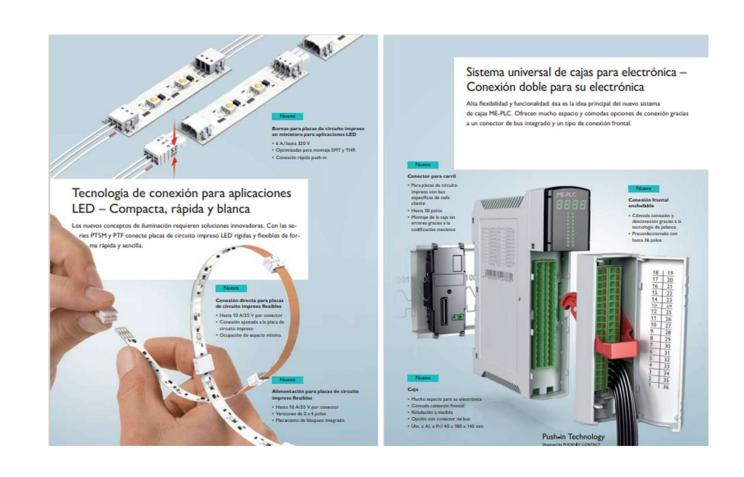




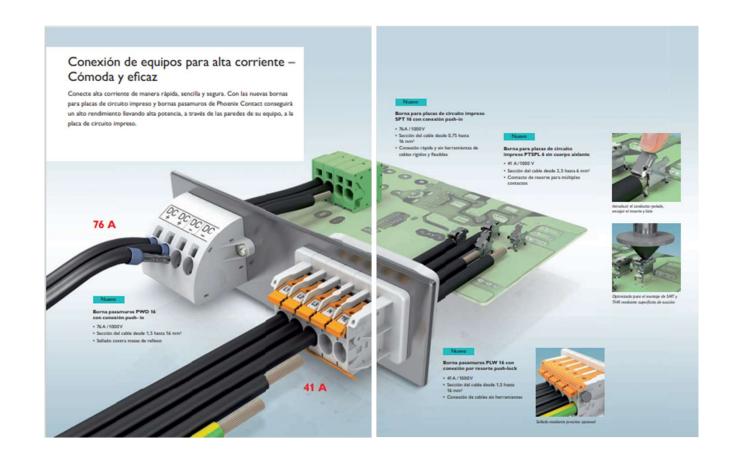






















# Innovations for your success



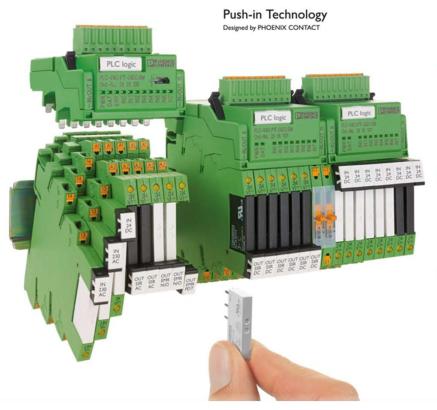




Technological expertise bundled in unique products



# Programmable logic modules



Extremely compact control and switching

- High availability, thanks to plug-in switching elements
- Individual system structure according to switching requirements
- Easy implementation of projects, thanks to intuitive software



#### **Axiocontrol high-performance controller**

Trend-setting control technology

#### **Fast**

- Fast data processing
- Short response times

#### **Robust**

 Data backup in the event of voltage failures

#### **Easy**

- Three Ethernet ports
- Firmware update via USB stick



lodbus

Push-in Technology
Designed by PHOENIX CONTACT



Compact plug-in test system

9 11 13 15 17 19 21 23 25 27 29

Easy and safe testing

 Safe, thanks to guided operation and leading, automatic transformer short circuit

 Easy and time saving, thanks to functional grouping of switching operations

 Cost-effective, thanks to the tailored, modular design and standardized accessories



#### **Current transformers for retrofitting**

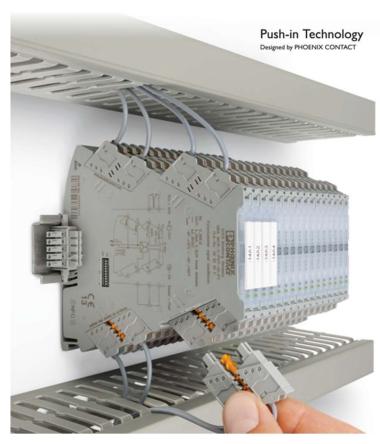


Fast installation in a confined space

- High system availability due to easy installation
- Space saving and handy
- One measuring system for AC currents up to 4,000 A
- Harmonics and transients detected with phase accuracy with a large frequency range



#### Highly compact signal conditioners

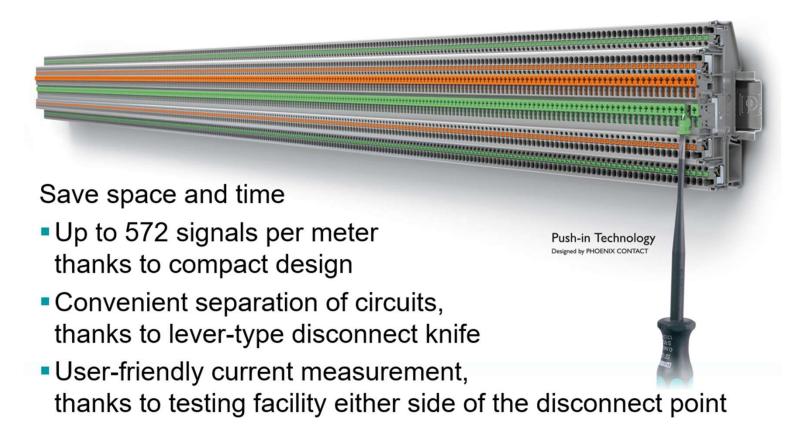


Easier than ever but as slim as before

- Easily visible and accessible terminal points
- Measure current signals during operation
- Various parameterization options: DIP, software or app
- Easy to maintain, thanks to status indicator and group error message



### Compact knife disconnect terminal blocks





# Robust laser marking

For industrial marking

Direct laser marking for permanent marking

 Automatic material management for large volumes

 Manual feed for individual markings

 Individual marker forms, thanks to cutting facility for films





# **Heavy-duty connectors**



One system for numerous applications, now new:

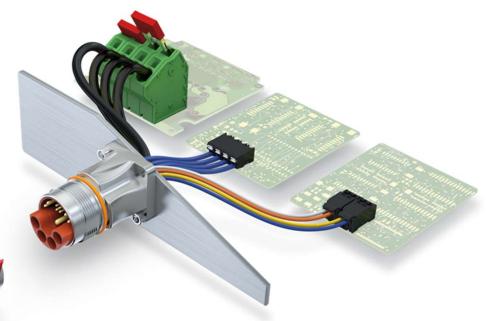
- Conductive surfaces for optimum EMC protection
- Metal cable gland with bayonet locking suitable for EMC
- 70% reduction in the number of housing versions
- IP66 degree of protection for indoors and outdoors



# M23 hybrid connectors

For signals, data, and power

- Everything in only one circular connector
- Compact M23 design for high power
- 0.8 mm contacts for safe data transmission according to CAT5







## **Compact housing system**

With modular front connection

 Up to 36 positions on a width of 18.8 mm

Safe lock and release system for plugs

Plug version with TWIN connection

Coding for error-free connection







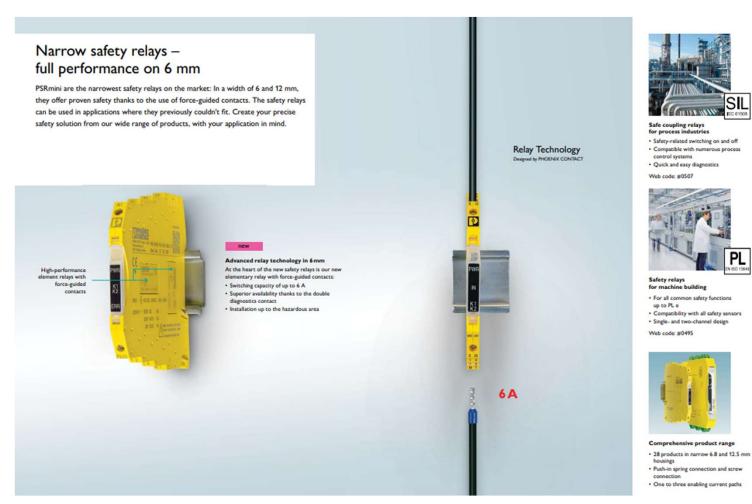








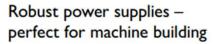












The new generation of the TRIO POWER range of power supplies is perfect for use in machine building. All functions and the space-saving design are tailored to the high requirements in this field. The power supply units, which feature an extremely robust electrical and mechanical design, ensure the reliable supply of all loads even under harsh ambient conditions.





#### Maximum flexibility

TRIO POWER

DC OK 0

68 mm

- Wide temperature range from -25°C to +70°C and reliable device startup at -40°C
- Wide input voltage range for all common AC and DC networks
- Comprehensive approval package
- Compensation of voltage drops by means of adjustable output voltage of 24 to 28 V DC



#### High cost-effectiveness

- Space savings in the control cabinet thanks to the narrow design
- Time savings thanks to quick and easy installation with push-in connection

#### new

#### Device circuit breakers for even greater system availability

Maximum function, minimum overall width, high level of safety: protect your circuits in the event of overload and short-circuit current with the multi-channel electronic device circuit breakers.

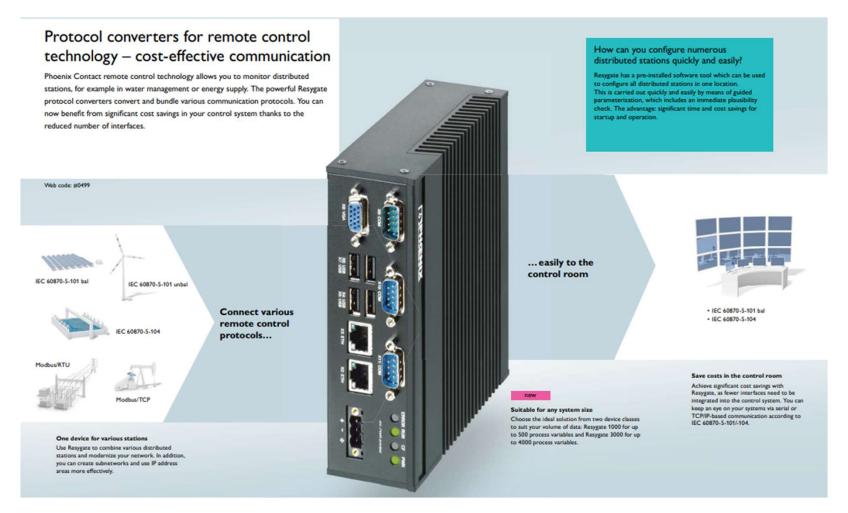
The four- and eight-channel devices can be quickly installed without any tools and can be easily set.

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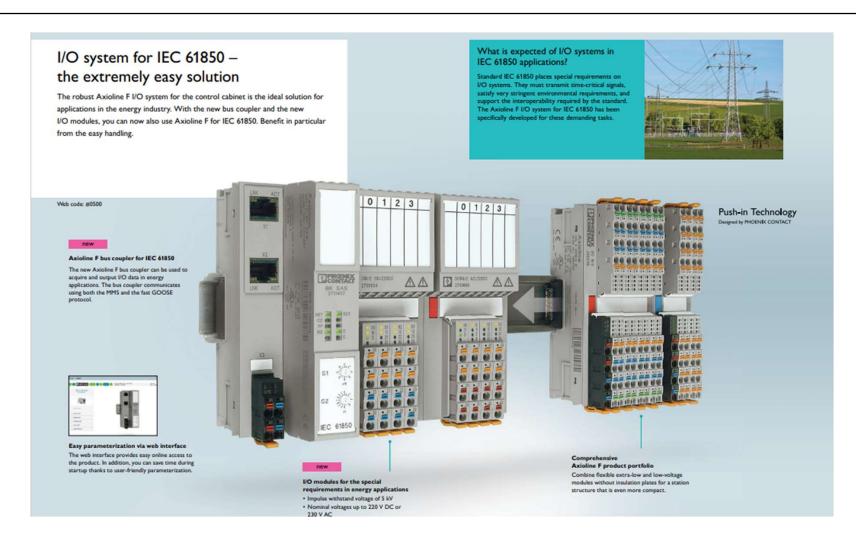


- Nominal current assistance facilitates setting the nominal currents and ensures optimum system protection.
- Undervoltages and surge voltages are detected, loads are safely shut down.
- Electronic locking prevents inadvertent changes of the current values
- Active current limitation to improve the capacity of the upstream power supply

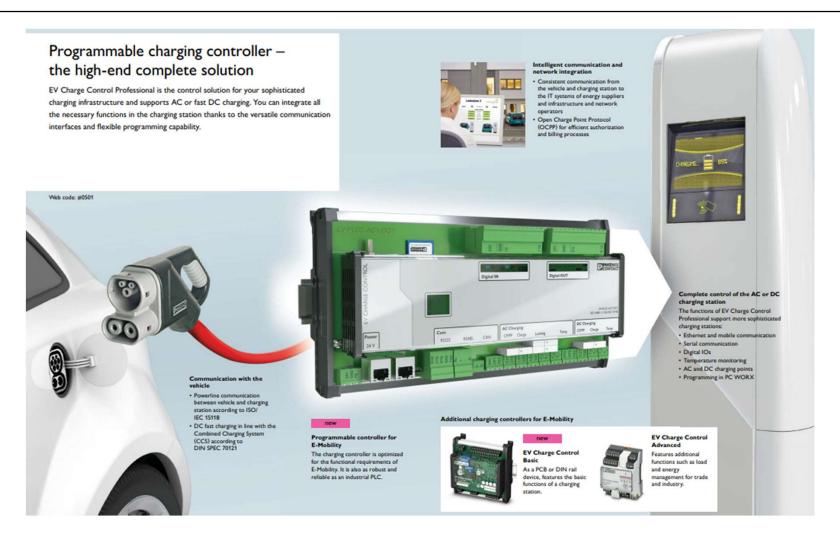




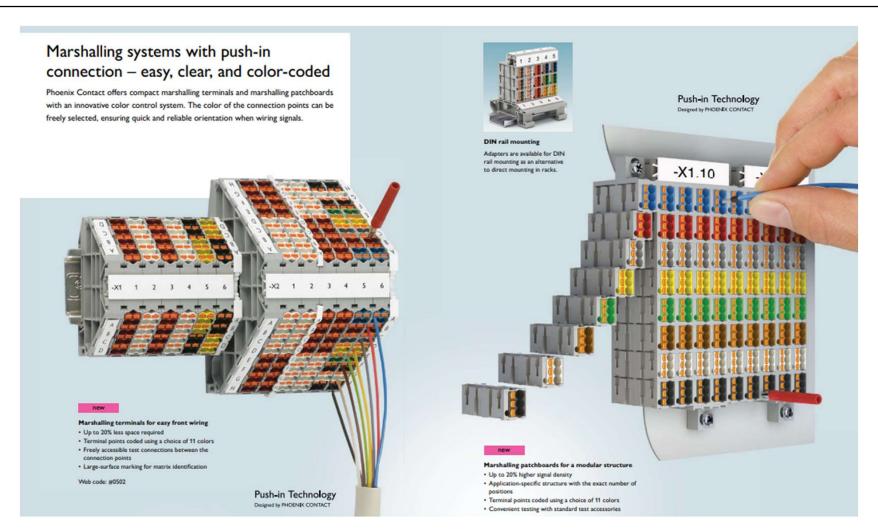








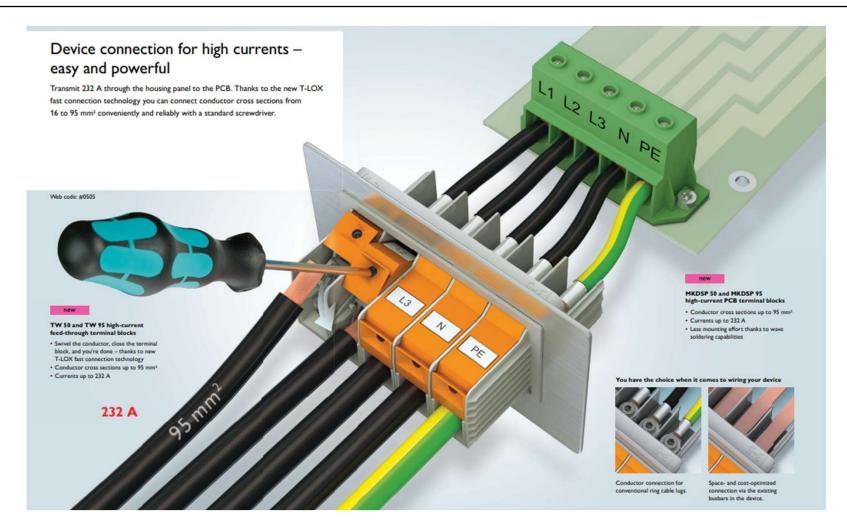








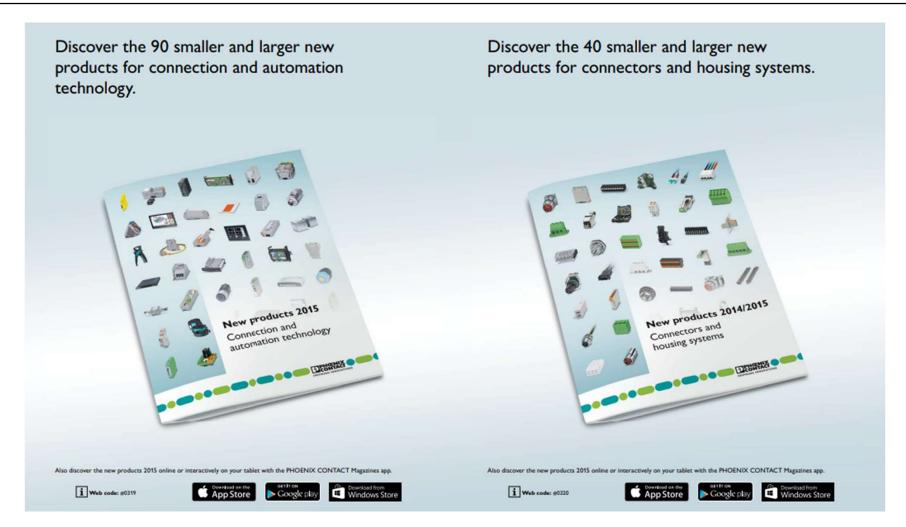














# Innovations for your success

# **Highlights 2016**





# The intelligent production of tomorrow



At Phoenix Contact in Germany, forward-looking production systems are already in use.



# **Shape the world of tomorrow**





# **Mobile thermal transfer printer**

### Marking wherever you want:

- Integrated marking software
- Seven hours of battery life
- Material and ink ribbon change in less than 10 seconds
- More than 600 types of markers
- Automatic ink ribbon, magazine, and material detection





# The new generation of industrial PCs

Optimally tailored to your application:

- Multi-touch support
- Access to all important components
- Glass front suitable for industrial use
- Attractive design
- RAID 1 support







# **Cloud system for PROFINET**



#### Automation across borders:

- Location-independent automation via the Internet
- Easy engineering
- Easy-to-use cloud services
- Secure communication, thanks to TLS encryption



# Intelligent Ethernet extender system



### Easy networking of IP networks

- Save time, thanks to quick and easy startup via Plug and Play
- Remote diagnostics of all devices and paths
- Save costs, thanks to the use of unmanaged extenders in complex IP networks
- Integrated surge protection



## Powerful lightning current arrester

Failure protection for 400/690 V systems:

- Long service life of the arrester and the electrical installation, thanks to SEC technology with a spark gap without line follow current
- Space-saving installation
- Reduced wiring times and lower overall voltage protection level, thanks to integrated backup fuse





## **Customizable power supply**



For superior system availability:

- SFB Technology
- Preventive function monitoring
- Signaling thresholds and characteristic curves, adjustable via NFC, maximize system availability
- Static and dynamic boosts for system extension and starting up heavy loads



## Intelligent shutdown of photovoltaic panels

### Electrical safety in rooftop systems:

 Safety during maintenance and in dangerous situations, thanks to patented error detection and safe shutdown

Controlled restart via safe autostart

Easy installation and startup



### **Modular connectors**



### All in one housing:

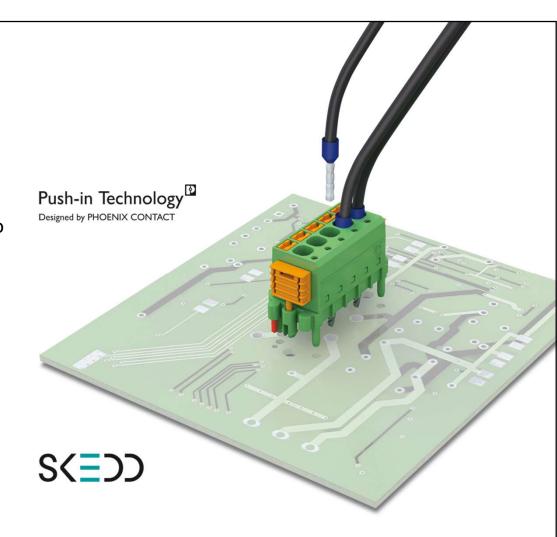
- Contact inserts for every application
- Various transmission media in one housing
- Touch proofness and leading PE contact
- Snap-in frame with catch springs
- Compatible with the market standard



### Innovative direct connector

Safe, cost-effective, and compact:

- Easy handling, thanks to tool-free connection to the PCB
- Smaller number of components and processes reduces production effort
- Vibration-proof connection, thanks to locking with body-bound rivets
- Convenient conductor connection, thanks to Push-in spring connection





# The tailor-made housing system

For fieldbus couplers and controllers:

- L design for data connector integration
- Vertical and horizontal PCB installation
- DIN rail connector
- Swiveling marking cover
- Push-in connector





### New products 2016

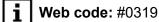
## Discover more than 100 further innovations







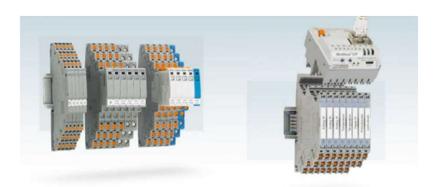






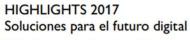
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Diseñar el progreso con soluciones innovadoras que entusiasman, esta es nuestra misión. En las siguientes páginas descubrirá cómo las innovaciones de Phoenix Contact pueden diseñar hoy el mundo del mañana.

También hallará los Highlights 2017 en Internet, o simplemente descargue la app de PHOENIX CONTACT Magazines en su tablet.











#### Innovaciones para su éxito

Las innovaciones que despiertan entusiasmo nacen en la frontera creativa entre las posibilidades que ofrecen las nuevas tecnologías y las exigencias de los mercados. En este contexto, la tendencia de la digitalización se enfrenta a todo un universo de desafios: la población crece, surgen megaciudades y los recursos están empezando a escasear. Necesitamos más energía, agua limpia y aire puro.



Roland Bent, CTO Phoenix Contact

Desde nuestro punto de vista, la digitalización brinda un potencial que pretende vencer estos desafios. La interconexión inteligente en redes de procesos empresariales, componentes, instalaciones, objetos y personas es la clave de las soluciones del futuro.

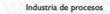
A esto contribuyen en gran medida nuestros Highlights 2017, que podrá descubrir en las siguientes páginas.

Esperamos que disfrute de la lectura.









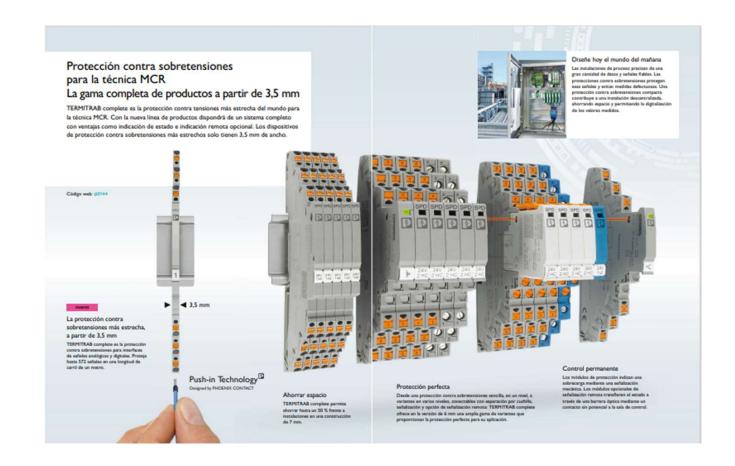
La moderna economia enargitica permite una estructura innegrada de sistemas para todas las tareas de automatización. Con la norma (EC 61950 e lan neglicida la comunisación y al proceso de ingesiaria en todo el mando. De esta forma, el usuario no depende del fabricante y la divensidad de interfaces se reduce en gran medida.

Energia

En la moderna industria de procesos, la modulrización de las insulaciones desempela un papel cabo se más importante. Los valores de medición se registran de forma descentralizada y se tratas disjulamente. La procisión de los datos y de las situladas parmets sur silvende dispulsación y cultad de procesos. De seste modo, la instalación funciones de forma segura y eficienes.











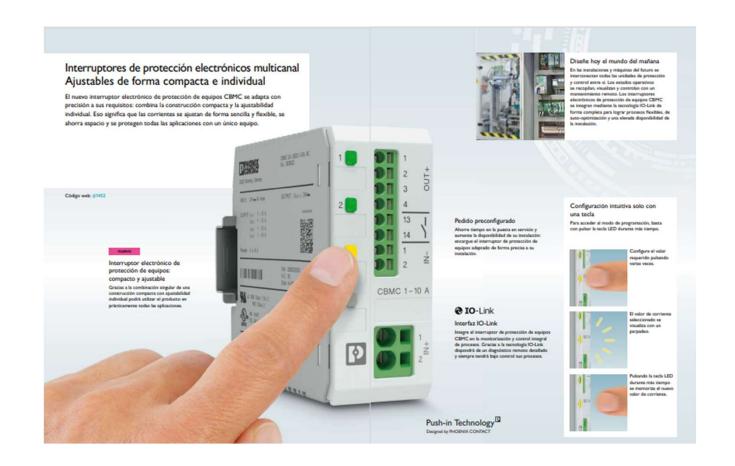












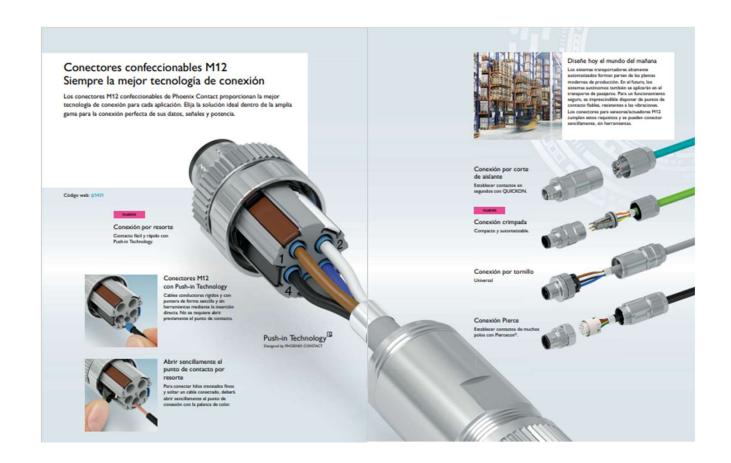




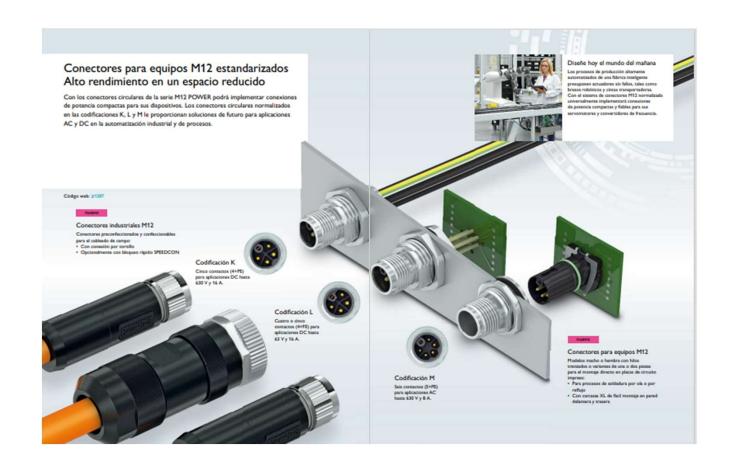




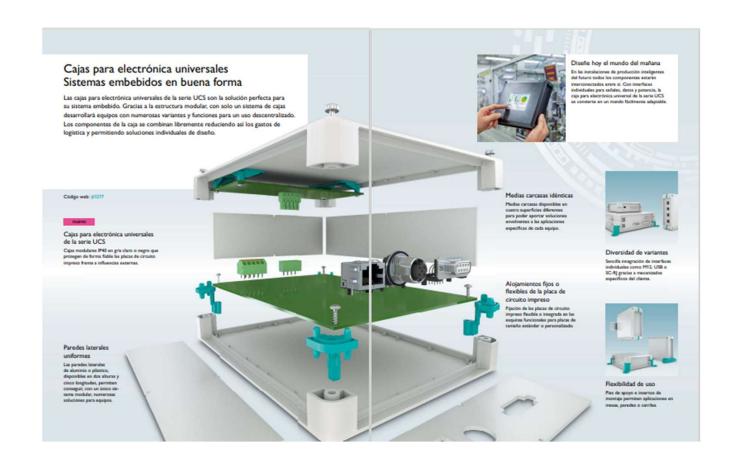




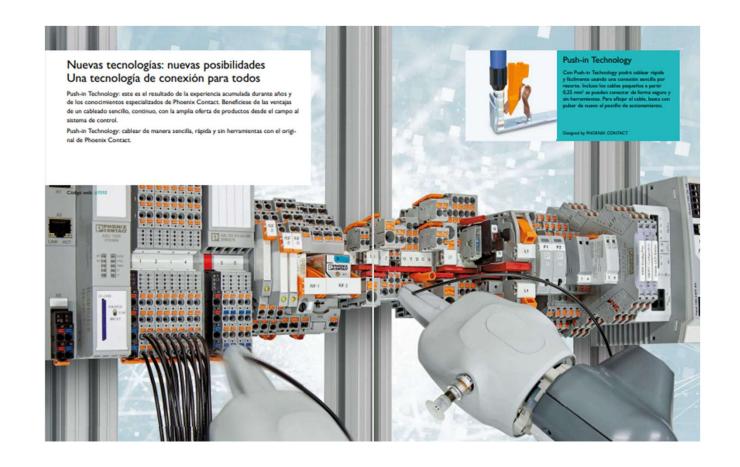














### Creative solutions for a smart world

# **HIGHLIGHTS 2018**





# Phoenix Contact – Your partner on the journey to digitalization



At the heart of digitalization is the intelligent networking of business processes, systems, components, of all things and people



## **PLCnext Technology**







### Enhance your automation thinking:

- PLC-typical real time performance and data consistency, also for high-level languages and model-based code
- Unlimited adaptability through quick, simple integration of open-source software, apps, and future technologies
- Intelligent networking through cloud connection and integration of current and future communication standards
- Quick application development: multiple developers can work independently in different programming languages

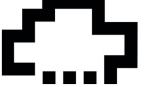


# **IoT Gateway for PROFICLOUD**

Your direct connection to the cloud:

- Direct connection to the Proficloud
- Easy configuration, thanks to web-based management
- Various protocols supported, e.g. Modbus/TCP
- Robust hardware for use in the industrial environment
- Secure transmission, thanks to TLS encryption (Transport Layer Security)







## Easy-to-install network infrastructure



Compact fiber optic splice boxes:

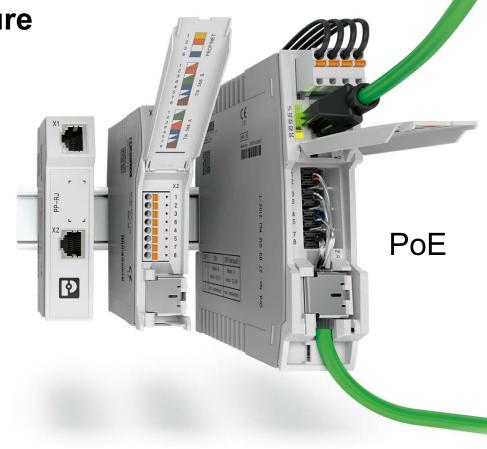
- Continuously reliable data connection, thanks to extensively tested components
- Up to twelve duplex front connections and compact dimensions, for more space in the control cabinet
- Perfectly sized and patented pigtail tray, for convenient splicing and compact bending radii
- Reduced installation time, thanks to preassembled, ready-to-splice design
- Intuitive front panel operation and clear control cabinet layout, thanks to uniform Phoenix Contact design



# Easy-to-install network infrastructure

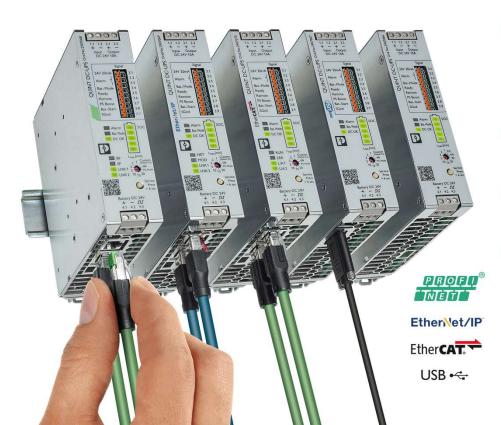
### Ethernet patch panel:

- Versions with surge protection and as Power over Ethernet injectors with powers up to 60 W
- Large selection of different connection technologies
- Up to 60% time saving, thanks to quick and easy mounting
- Tool-free cable shielding contacting
- Wiring space covered with front panel cover
- Shield current diagnostics for increased system availability





## Uninterruptible power supply

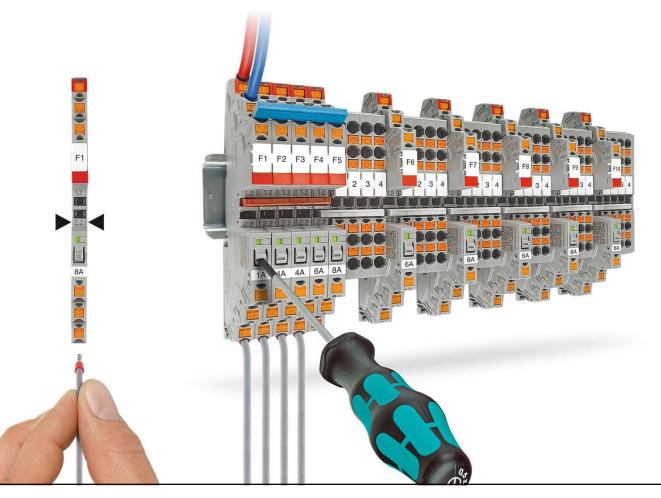


### Intelligent and networked:

- Monitor, parameterize and safely shut down systems regardless of location, thanks to integrated interfaces: PROFINET, EtherNet/IP, EtherCAT or USB
- Avert failures and plan battery replacement, thanks to the intelligent evaluation with IQ Technology
- Superior system availability, thanks to rapid recharge with most powerful battery charger
- Efficiency enhancement, thanks to the monitoring of currents and voltages at the input and output



## Narrow electronic circuit breakers



#### Universal at just 6 mm:

- Simple application setup, thanks to the capability of bridging to the CLIPLINE complete terminal block range
- More space in the control cabinet: narrowest protection with a width of just 6 mm
- Flexible use and a reduced inventory due to adjustable current values on each device for a wide range of applications



## Process innovations for control cabinet manufacturing



### From planning to the control cabinet:

- Intuitive operation of software, clear and convenient, thanks to customizable user interface
- Perfect integration, thanks to optimized interfaces to all common CAE programs
- Quick and simple orders in real time, thanks to direct connection to the web
- Comprehensive process support from planning through to the fully assembled DIN rail



## **UV LED color printers**



High performance in industrial environments:

- Highly versatile, thanks to optional color printing and the availability of over 1350 marking materials
- Intuitive operation, thanks to integrated marking software
- Optimized fluid use, thanks to scalable print resolution
- Flexible material assembly, thanks to front feed and de-stacking magazines
- Time savings, thanks to high print speed



## Individual connection technology



Single layers and distribution blocks for potential distribution:

- Create your desired solution conveniently with just a few clicks
- Tailored combinations in accordance with specific requirements
- User-friendly real time display of the configuration in 3D
- Reduced logistics costs, thanks to the delivery of blocks ready for use



## Individual connection technology

Modular inserts for heavy-duty connectors:

 Create your desired solution conveniently with just a few entries

 Individually combined housings and contact inserts suitable for any requirement

 User-friendly real time display of the configuration in 3D

 Easy planning: download and import 2D or 3D data into your CAD software

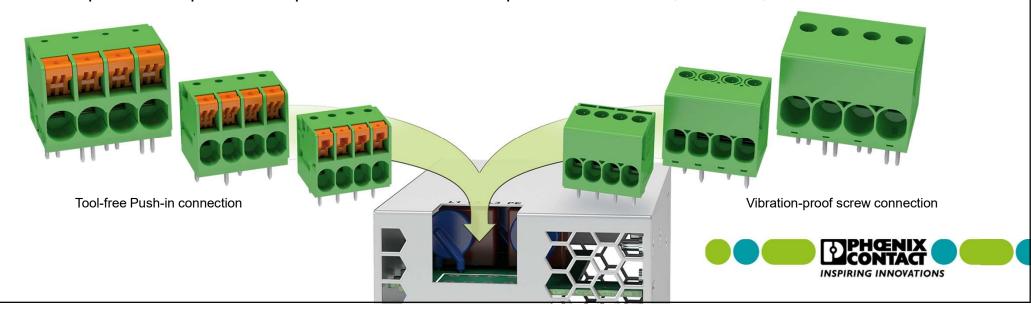




## Identically shaped PCB terminal blocks

#### The same but different:

- Easy to adapt, thanks to their identical size and the same pinning for Push-in spring connections as for screw connections
- Consistent connection technology for conductor cross sections from 0.2 mm² to 16 mm²
- Comprehensive portfolio for power connections with pitches of 5.08 mm, 6.35 mm, and 10.16 mm



### Lever-actuated PCB connectors

Connecting has never been more convenient:

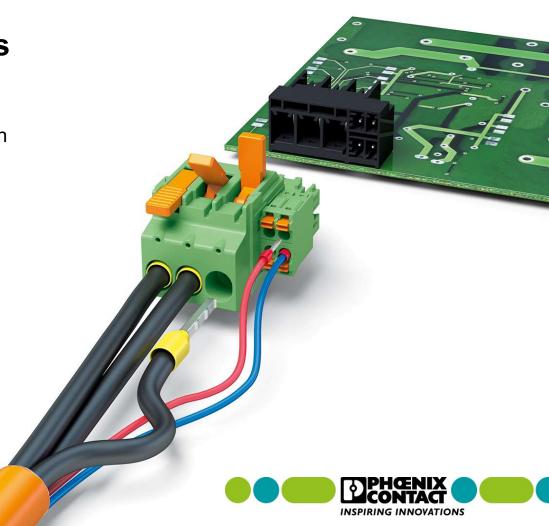
 Tool-free lever principle for time-saving connection and disconnection of conductors with or without ferrule

 Reliable feedback on opened or closed clamping spaces, thanks to clear lever positions

 Guaranteed long-term contact stability, thanks to the defined contact force

Time-saving Push-in connection when lever is closed

 Combining signals and power saves time and space



## ICS series modular electronics housings

A square has never been more adaptable:

- Flexible use, thanks to the modular system and unique modularity in the connection technology
- Standardized connections such as RJ45, USB, D-SUB, and antenna sockets as integrative components
- Optimal space utilization as well as adaptability of design, colors, and printing
- Eight-pin DIN rail connector for easy module-to-module communication

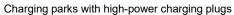




New technologies – new possibilities

# **High Power Charging for electromobility**









New technologies – new possibilities

# **Additive production technologies**



Additive production reinvented



## **New Business Fields**

Promoting an innovation and start-up culture

Identify, develop and establish new forward-looking business fields

Incubator for new business models







Our experience leads to your success

## Your partner for digital transformation



Experience in machine building



Process expertise in production



Products and technologies for future-oriented automation

With almost 100 years of experience, we are well equipped to create inspiring solutions for a smart world based on digitalization.



## Let's shape the future together!





# Thank you

Tecnologías e Innovaciones diseñadas por Phoenix Contact

Parte 1

